Law Division
Office of the General Counsel



Mutual Benefit Life 520 Broad Street Newark, NJ 07102-3184

Direct Dial Number:



July 5, 1988

Attn: Stanley Valadez, Esq.



Re: HNBA Committee

Dear Stanley:

As per our recent telephone conversation, enclosed you will find the mailing list for the HBA of New Jersey. In addition, I have reviewed a corporate business directory to identify those New Jersey corporations with Spanish surnamed attorneys on their staff and offer you the list of names I was able to compile. These materials will provide us with a good starting point for our project. Once the District of Columbia and Pennsylvania lists have been compiled, we can agree on the best manner in which to use this information.

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June 13, 1988

Margarita Echevarria, Esq. Associate Counsel Mutual Benefit Life Insurance Company 520 Broad St. Newark, NJ 07111

Dear Margarita:

Thank you for volunteering to serve on the committee that will frame and implement plans to bring Hispanic lawyers into the economic mainstream of practicing law. The committee, as authorized by Region 2 of HNBA, will focus on corporations in Regions 1 and 2.

I will call you personally to review any proposed plans, secure your participation on specific items and receive the benefit of your review of our overall plan.

Sincerely,

Stanley Valade

It was wee resting you. I will call you in the unreliate fort

Merck & Co., Inc. 126 East Lincoln Avenue Rahway, New Jersey 07065 (201) 574-4000

A T & T 1 Oak Way Berkeley Hts., N.J. 07922-2727 (201) 771-2000



Englehard Corporation Menlo Park CN-28 Edison, N.J. 08818 (201) 321-5000

Exxon International 202 Park Avenue Florham Park, N.J. 07932

Federal Electric Corp. 621 Industrial Avenue Paramus, New Jersey 07652 (201) 967-2421

Greate Bay Hotel & Casino, Inc. Indiana Avenue & Brighton Park Atlantic City, New Jersey 08401 (609) 441-4000

Prudential

23 Prudential Plaza
Newark, New Jersey
(201) 877-6200

Gabriel Lopez, Sr. Patent Associate Bar 1976 - N.Y., 78-NJ

Michael J. Guerriero Tax New York University, 1971

Joe Ramirez Litigation, Personal Labor University of Texas, 1962

D. Lawrence Padilla Patent Fordham University, 1967

Gilda Rodriguez Regulatory Matters New York University, 1979

Ralph Roman Palo Patent Counsel

Carl Patrick Castellan Tax Counsel

Raymond VillaBosa Senior Attorney

Roberto A. Rivera-Soto Vice President, Secretary & Corporate Counsel

Joseph Anthony Carabello Assistant General Counsel

CONFERENCE REGISTRATION FORM Hispanic National Bar Association September 15-18, 1988	Registration Fees (Covers All Functions except Golf Tournament)
Name Margarita Echevarria Firm Mutual Benefit Life Ins. Co.	(Indicate Number) \$200 HNBA Members, per person \$240 Non-HBNA Members \$190 HNBA/NMHBA Members
Address 520 Broad Street	\$125 Law Student, Law Professor (proof of status required)
City/State/Zip Newark / New Jersey 07/01 Telephone (OMce) (201) 481-8334 Telex	Additional Food/Beverage Tickets (Spouses and Guests)\$10 Friday Breakfast\$35 Friday Luncheon
We urge that all tickets be purchased prior to your arrival in Al- buquerque. We cannot guarantee that all tickets will be available the day of the event.	\$15 Saturday Luncheon \$30 Saturday Reception/Dinner/ Dance \$160 CLE Seminars Only
Make check payable to and mail to: Hispanic National Bar Associa- tion, Convention Headquarters, NMHBA, P. O. Box 279, Santa Fe, NM 87504	\$40 HBNA membership Separate Check) \$40 Golf Tournament
Cancellations must be received in writing by September 10, 1988.	Total Enclosed \$ 200.60
MARGARITA ECHEVARRIA, Esq.	237
520 BROAD STREET NEWARK, N.J. 07101	July 28, 1188
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Midlantic National Bank Washington Office, Newark, N.J. 07102

regist.

For.

Margarita Echevania

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Report of Stanley Valadez October 21, 1988

I was appointed chairperson of a committee to delve into the matter of adapting the ABA program on opportunities minorities to our region.

I have discussed this matter with some members of the committee and others and have arrived at the following conclusions:

In order to maximize our potential for getting business, we 1) should have a listing of the capabilities of our members so that we may "rifle shot" our requests for business, i.e., the type of business we seek should equate to the skills available.

In order to secure complete date, we should contact all members and potential members in private practice and available to do any work generated.

PROBLEM: No roster exists that identifies Hispanic attorneys. Estimates of Hispanic attorneys in the U.S., made by people who are generally well informed, range from 4,000 to 30,000.

PROPOSED SOLUTION: Arrange for a census of Hispanic I HAVE IDENTIFIED A POSSIBLE attorneys in the U.S. FUNDING SOURCE IF A PROPOSAL IS GENERATED AND PRESENTED BY OUR REGION. If we are going to get funding, we might as well call for a national census instead of a regional census.

> ADDITIONAL ITEM: Of particular concern to me has been membership recruitment activity by regions and national without coordination to maximize results.

REQUIRES

PROPOSED SOLUTION: When the census results are in, the idea of promoting business opportunities should be presented to all members. presented to all members. All who respond favorably to the idea should be invited to submit resumes listing their skills and AT THAT TIME BE REQUESTED TO PAY NATIONAL AND LOCAL DUES. There is no point in promoting business for lawyers who do not support the Bar Association by joining. To facilitate membership solicitation, dues for locals and national should be standardized and combined dues should be a figure divisible by 12 so that persons joining during the year may pro-rate their dues. The total dues (local and regional) should be collected by the membership soliciting entity, and that portion relating to the national or local should be transmitted on a monthly basis.